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	Organis	ation Chain :	Invest UP				
		Tender ID :	2022_INVUP_7512	204_1			
	Ter	nder Ref No :	RFP_EMA_UPGIS				
	I	ender Title :		sal for SELECTION OF AN AR PRADESH GLOBAL IN\		GENCY FOR	
	Corrige	ndum Type :	Other				
<u>Corrige</u>	ndum Document Details	<u> </u>					
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Pre-Bid Queries & Draft Responses

E-Bid Reference: UPGIS 2023/EMA

(Request-for-Proposal for Selection of an Event Management Agency for Organizing 'Uttar Pradesh Global Investor Summit 2023')

Pre-Bid Meeting:

> Hybrid Mode: 26 November 2022; 1500 Hrs

S. N.	Tender Clause	Query Received	Draft Response
	Crayo	ns Advertising Pvt. Ltd.	
1.	Clause No. 4 (D)-Step 2 (1): (Evaluation) Minimum average annual turnover of INR 100 crore or more for any three consecutive financial years from 2017-2022 (i.e. 2017-18, 2018-19, 2019-20, 2020-21 and 2021-22).	Request of Bidder: We request INVEST UP to cut the Minimum average annual turnover marking INR 100- 150 Crore: 10 Marks.	Clarification: Please refer to Corrigendum - 1 below.
2.	Marking: INR 100-150 Crore: 5 marks INR 150-200 Crore: 7 marks INR 200 Crore+: 10 marks Clause No. 4 (D)-Step 2 (2): (Evaluation)	Request of Bidder:	Clarification: Please refer to Corrigendu
	Number of successfully conceptualized, managed and executed large-scale business events/ conclaves/summits of value above INR 5 crore+ each, in the last seven (7) years with the State, Central or International Government / PSUs / agencies thereof. Amongst these 2 large-scale events one has to be of Prime Minister level.	We request INVEST UP to minimize the successfully conceptualized, managed and executed large-scale business events/conclaves/summits of value INR 1 crore+ each.	
3.	The Bidder shall furnish as part of its Proposal, an EMD of Rs.30,00,000 (Rupees Thirty Lakhs Only) has to be paid throughNEFT or RTGS before the bid submission end date and time.The payment has to be made to the account of Invest UP as perdetails mentioned below:		Clarification: As per RFP

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	Pa	vilions and Interiors	
4.	Section 3 (C): Scope of Work	Request of Bidder:	Clarification: GoUP have identified and earmarked different sites for event and
	Event Venue: Vrindavan Yojna, Lucknow (Def Expo site)	Has any specific Land Parcel been identified by the Govt for setting up the facilities for the event? If yes, please provide the location coordinates. Exhibition set up will also happen in the same venue and plots would have been earmarked for that set up.	exhibition at the same premises. Dummy Venue Layout Plan is annexed at (Annexure – 1). The annexed venue Layout Plan is only indicative, and it will be responsibility of EMA to plan and design the layout as well as do master planning of entire event venue.
5.	Section 2 (C) (15) (A): Ernst Money Deposit	Request of Bidder:	Clarification: As per RFP
	The Bidder shall furnish as part of its Proposal, an EMD of Rs. 30,00,000 (Rupees Thirty Lakhs Only) has to be paid through NEFT or RTGS before the bid submission end date and time. The payment has to be made to the account of Invest UP as per details mentioned below:	Kindly allow Demand Draft also to be submitted with the tender	
6.	Section 3 (2.21): Scope of Work	Request of Bidder:	Clarification: At least 2 Watch Towers to be developed.
	Watch towers to be fabricated in MS structural with approach ladder, landing and railings. The towers to have proper roofing for protection from weather elements. The tower to also have 4 number of long beam lights on all 4 sides for general illumination and 1 light point inside. The tower will also be provided with a 5 Amps. Plug points.		
7.	Section 3 (2.33): Scope of Work	Request of Bidder:	Clarification: Yes, 100 such containers
	To be housed in 20 Ft. X 8 Ft. X 8.5 Ft. container with plain PVC interior, 2 sections for Males & females with two entries on opposite sides.	Does the quantity of 100 nos mean 100 such containers?	

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8.	Section 3 (2.40): Scope of Work	Request of Bidder:	Clarification: EMA will be responsible for
			designing, printing and production of
	Design, print & production of invitation card with envelope.	Please specify Card size and paper	Invitation Card. Hence, Bidder need to
	2 Buy France 1		suggest optimum size of Invitation Card as
			well as required to bring samples for same
			during Technical Presentation.
9.	Section 3 (2.42): Scope of Work	Request of Bidder:	Clarification: Badges need to be printed
	Jeenon o La raj ocope en anala		onsite (live). Hence, it will be of standard
	Printing of various categories of badges for the event, security	PVC or paper badges? Size?	size for live printing. The badges should be
	passes, vehicle passes, lunch coupons, etc. in assorted colour	• • -	on card paper of optimum GSM.
	scheme as decided by organisers.		
	scheme as decided by organisers.		
	Badge printing solution must be a stable online tested		
	platform as a service for handling large events of this scale.		
10.	Section 3 (2.41): Scope of Work	Request of Bidder:	Clarification: As mentioned, at least 15,000
10.	Section 5 (Brid), Beage at 11 sec		units will be required.
	Design, print & production of car pass stickers 15,000 Units	Quantity of Vehicle passes	
11.	Section 3 (2.42): Scope of Work	Request of Bidder:	Clarification: As mentioned, at least 25,000
			units will be required.
	Printing of various categories of badges for the event, security	Quantity of Lunch Coupons	
	passes, vehicle passes, lunch coupons, etc. in assorted colour		
	scheme as decided by organisers.		
	Badge printing solution must be a stable online tested		
	platform as a service for handling large events of this scale.	P	Clarification: As mentioned, 9 Units of
12.	Section 3 (2.46): Scope of Work	Request of Bidder:	Parking will be required to create and
Ê		Discourse of unkingless for	÷ .
	Completely fenced packing area to be created in the	Please specify number of vehicles for	and VIPS each. The minimum number of
	designated zones per site layout with proper markings, entry	different categories for creating parking	estimated vehicles in each unit will be as
	& exit gates and manpower to control the traffic movement.	spaces.	follows: -
1			TOHOWS, *

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			 General Parking - 7 Units - at least 1000 vehicles each VVIP Parking - 1 Unit - at least 200 vehicles VIP Parking - 1 Unit - at least 500 vehicles
13.	Section 3 (2.48): Scope of Work For the duration of event, as listed below: 1. 20 Litre Bottles with Dispenser: 700 Units Per Day 2. 250 ML Water Bottle: 15000 Units Per Day 3. 500 ML Water Bottle: 15000 Units Per Day Paper glasses in adequate quantity to be supplied for the duration of the event.	<u>Request of Bidder:</u> Will the selected be asked to provide water during set up days also?	Clarification: The selected bidder will have to provide water during days of set up and dismantling as per standard requirements of bidder. The quantity specified is for event days only.
14.	Section 3 (2.65): Scope of Work Development, set up and manning of at least 15 networking food islands across the event venue of at least 36 Sq. Mtr. each. These food islands should be a close door room kind of setup with provision of running tea and coffee with cookies.	Request of Bidder: For how many pax each unit and for how many days?	Clarification: The networking food islands will have informal seating for at least 8 people in each such island during the event days.
15.	Section 3 (3) (1): Scope of Work Bidders need to present three themes for the Summit out of which one theme may be selected by Invest UP.	Request of Bidder: Are we supposed to suggest option Themes comprising Logo and Tagline? What about the current symbol and tagline used during curtain raiser? Will that also be used?	Clarification: Logo and tagline is already released and uploaded on Invest UP website. Bidders may download it from link <u>https://invest.up.gov.in/gis-logo/</u> . Theme should include colour scheme, branding theme, etc.

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-	16.	Section 3 (3) (6): Scope of Work	Request of Bidder:	Clarification: The EMA need to allocate a dedicated venue for Press Conference at
		Providing all related infrastructure and services for Press	Please specify the number of such Press	the event site.
		Conferences during and before the UPGIS 2023	Conference and attendance during each,	
		Conferences during and before the of dis 2025	location of these?	The EMA will have to arrange for water,
				Tea/Coffee with Snacks for all the Press
			Does SERVICES mean Tea/coffee snacks or	Conferences during Event Duration.
			Lunch, creating Media Kits, manpower, AV?	
				In case of Pre-Event Press Conference, the
			Who will invite the Media?	EMA will be responsible for providing AV
7				equipment's such as Sound, Mike,
				Projector, Laptop, Etc. At least 2 pre-Event
				Press Conference is planned at Lucknow.
				Media invitation will be responsibility of
				GoUP.
+	17.	Section 3 (3) (6): Scope of Work	Request of Bidder:	Clarification: GoUP prefers A4 size for
	17.	<u>Section 3 (3) (a) scope of Work</u>	-	these compendium brochures.
		EMA will have to print & produce at least 15000 copies of	Please specify sizes of these print items	
		2(two) compendium brochures each of at least 45-50 pages		
		each.		
Ì	18.	Section 3 (4): F&B Arrangement	Request of Bidder:	Clarification: Yes, All Lunches and Dinners
				should be of 5 star category.
		Provision of lunch and dinner of mixed menu with multi-	Would all Lunches and Dinners be of 5-Star	
		cuisine options along with proper catering arrangements of 5	category?	
		star category is to be made as per following schedule:		
1	19.	Section 3 (4) (4): F&B Arrangement	Request of Bidder:	Clarification: Total 10,000 Lunch packets
				are to be provided. The day wise
		Total 10,000 food packets are to be provided for staff and	10000 food packet per day or total 10000	distribution of these packets will be
		security personals. The day wise distribution of these packets	for three days?	shared with selected bidder, closer to the
		will be shared with selected agency, closer to the date of		date of Summit.
		Summit.		

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20.	Section 3 (4) (3): F&B Arrangement	Request of Bidder:	Clarification: The selected bidder will have to provide tea/coffee, snacks, lunch for at
_		Will the successful agency provide	least 40 staff of the Organising team. These
~	Ensuring running tea coffee with cookies and snacks at all	Will the successful agency provide tea/coffee. snacks, lunch for staff of the	arrangements to be done for at least 15
	VVIP lounges, VIP lounges, Media lounges, B2B/B2G meeting	Organising team? If yes, for how many days	days before the event inaugural day and 2
	rooms, green rooms, etc. as per requirement.	and Pax?	days after the event valedictory day.
	o (m) n	Request of Bidder:	Clarification: It will be same as specified in
21.	Section 3 (7): Branding at Tent City and Avadh Shilp Gram	<u>Nequest of Diagon</u>	Section 3 (6) (1) that booking of sites for
È.	Placement of at least 20 billboards, 10 hoardings, 40 signage's	The Hoarding/Billboard sites should be	placing hoardings, billboards and flags will
6	and flags in and around the Tent City and Avadh Shilp Gram	provided by the govt or govt appointed	be done by GoUP.
	Area. EMA needs to print, produce and place the billboards	concessionairs.	
	(along with right mix of digital billboards), signage's, and flags		
	at locations proposed by the EMA and approved by Invest UP.		
22.	Section 3 (9) (4): Manpower Support	Request of Bidder:	Clarification: These manpower will be
22.			required from date the EMA will take over the site till the date of handover of the site
	Deploy additional 25 manpower with event management	For how many days?	to Invest UP after dismantling.
	competence for smooth execution of the event.		to invest or alter dismanding.
		Dome Entertainment	Clarification: As per RFP
23.	Section 2 (C) (4): No. of Proposals	Request of Bidder:	Clarification: As per KM
8		We request you to allow Joint Venture or	
	A Bidder is eligible to submit only one proposal for the	Consortium as the scope of work primarily	
4	selection as the event management agency. Members of a bid	has temporary structure and set up related	
	cannot be part of another bid in any form. Consortium or sub-	work which we assume agencies owning	
	contracting is not allowed.	this kind of intra are the companies who	
		will be bidding for this tender. However we	
		find that there is a certain scope of work	
		with need ideation, storytelling creative	
		designing to have an impact on the visitors	
		experiencing the event. Elements like	
		ambience decor, theme based photo	
		opportunity, content development, drone	

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	Dee	epali Designs and Exhibits Pvt. Ltd.	Qualification. For exact availability of
26.	General Queries Section 3 (C): Scope of Work On Site Event Elements: > Inaugural & Valedictory Session > ~ 20 Sectoral Sessions > ~ 18 Partner Country Sessions > G2B/B2B Meetings > Exhibition > Cultural Function > Registration & Helpdesk > Curated Drone Shows	Request of Bidder: > The entire ground is available for the event or a particular area will be allocated to EMA. > Please provide an element wise BOQ since thetender has so many elements and requirements which needs to be fulfilled, we request a detailed BOQ so every element can be considered for quotation evaluation. > Media Buying will be a part of EMA's scope or the department will do that t Request of Bidder: > For the cultural function, cultural programs and artists are in the scope of EMA or not? and where will the function be conducted? > Will cultural function be a part of inaugural session and what will be the duration and quantity of artists,curation conceptulization,content for the e same?	However, arrangement of event artist curation conceptualisation and content for cultural function will not be responsibility of EMA.

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The hangar is made of imported aluminium extrusions with base plate that are anchored to the ground and covered with blackout PVC fabric that is fire retardant. The hangar will be epider to 100 KMPH. The hangar and the hangar will be pillarless inside.2 units are asked in food court and 3 hangar s are mentioned, please clarify29.Section 3 (2.3): Construction of Additional Hangar/sRequest of Bidder: A Sper RFP, no. of pax mentioned is 1000, in the Breakout of 4 hangers 250 paxin each an d the total area given is 18,722 Sq.Mt.Clarification: Please refer to Corrigendum - 1 below.29.Section 3 (2.3): Construction of Additional Hangar/sRequest of Bidder: a splate that are anchored to the ground and covered with blackout PVC fabric that is fire retardant. The hangar structure (imported or equivalent) should be able to withstand wind speed of up to 100 KMPH. The hangar will be completely weatherproof and alrconditioned with adequate number of entry & exit points including emergency exits. General lighting will be part of the hangar and the hangar will be pillarless inside.Request of Bidder: a stage seating, dais arrangement, A/V requirements to be provided in each hangar.Clarification: Please refer to Corrigendum - 1 below.	28.	Section 3 (2.2): Construction of the Food Court Hangars	Request of Bidder:	Clarification: Please refer to Corrigendum - 1 below.
	29.	base plate that are anchored to the ground and covered with blackout PVC fabric that is fire retardant. The hangar structure (imported or equivalent) should be able to withstand wind speed of up to 100 KMPH. The hangar will be completely weatherproof and airconditioned with adequate number of entry & exit points including emergency exits. General lighting will be part of the hangar and the hangar will be pillarless inside. Section 3 (2.3): Construction of Additional Hangar/s The hangar is made of imported aluminium extrusions with base plate that are anchored to the ground and covered with blackout PVC fabric that is fire retardant. The hangar structure (imported or equivalent) should be able to withstand wind speed of up to 100 KMPH. The hangar will be completely weatherproof and airconditioned with adequate number of entry & exit points including emergency exits. General lighting will be part of the hangar and the hangar will be pillarless inside. Adequate numbers of collar mics, wireless mics, seating arrangement of minimum 1000 pax stage setup, LED screen, stage seating, dais arrangement, A/V requirements to be	s are mentioned, please clarify <u>Request of Bidder:</u> AS per RFP, no. of pax mentioned is 1000, in the Breakout of 4 hangers 250 paxin each an d the total area given is 18,722 Sq.Mt.	

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30.	Section 3 (2.6): Construction of Special Lounge The hangar is made of imported aluminium extrusions with base plate that are anchored to the ground and covered with blackout PVC fabric that is fire retardant. The hangar structure (imported or equivalent) should be able to withstand wind speed of up to 100 KMPH. The hangar will be completely weatherproof and airconditioned with adequate number of entry & exit points including emergency exits. General lighting will be part of the hangar and the hangar will be pillarless inside.	NCULICSLOI LINUCOL	Clarification: Please refer to Corrigendum – 1 below.
31.	 Adequate numbers of collar mics, wireless mics, seating arrangement of minimum 1000 pax stage setup, LED screen, stage seating, dais arrangement, A/V requirements to be provided in each hangar. Section 3 (2.8): Control Centre The hangar is made of imported aluminium extrusions with base plate that are anchored to the ground and covered with blackout PVC fabric that is fire retardant. The hangar structure (imported or equivalent) should be able to withstand wind speed of up to 100 KMPH. The hangar will be completely weatherproof and airconditioned with adequate number of entry & exit points including emergency exits. General lighting will be part of the hangar and the hangar will be pillarless inside. Adequate numbers of collar mics, wireless mics, seating arrangement of minimum 1000 pax stage setup, LED screen, stage seating, dais arrangement, A/V requirements to be provided in each hangar. 	 be offered. Considering our prior experience A control room needs no more space than 500 square metres. If you have any particular requirements for the control centre, please let us know in detail about the elements, the number of individual rooms, and also the size and furniture needs. for various government departments 	Clarification: Please refer to Corrigendum - 1 below.

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Mad	tion 3 (2.10): constructed including platform, carpet, air-	Request of Bidder: Please provide any special/unique requirem ent if you have for the same.	Clarification: Please refer to Corrigendum - 1 below.
seat furt	ting arrangements, electric sockets, lights, necessary niture & furnishing with toilet facility. Wi-Fi facility needs be provided at the media centre.		
1. V 2. L 3. L 4. F 5. 7 are bet 6. L 7. S	e media centre must have the following: Workstation with Chairs: 100 Units LED TV 42" with DTH connection: 6 Units Lounge Seating: 15 Pax Round Table Seating: 20 Pax The centre to have acoustic wooden walls, ceiling, reception ea, pantry, storeroom and will have an international décor fitting the status of the event Pigeonhole Rack: 4 Units Coat Stands		
33. Se Co se co nu ou co	Laptop/Mobile Charging Stations: 10 Units ection 3 (2.22): Control Room Emergency Services ontrol room for fire, disaster management, healthcare ervices, etc. In form of a hangar with carpeting, air- onditioning and general lighting. It must have adequate umber of rooms to cater to officers from various services and utside pagodas for the guards, CCTV monitors and other ommunication facilities. Walkie-talkie charging station & Golf art charging to be part of the setup.	ired if any) for each room	Clarification: As mentioned only one roo will be required with arrangements an equipment's as described in the RFP.

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34.	Section 3 (2.26): Construction of Registration Area	REQUEST OF DIGUEL.	Clarification: No specifications are provided. Bidder need to propose
	Airconditioned registration area made out of MS structure, platform, carpet, precoated roofs, false ceilings, registration counters with chairs, one storeroom, glass windows, waiting area with chairs and sofas with lighting and electrical points.	6 units with 20 registration counters, please clarify as specifications mentioned are diffe rent and contradict this	dimensions of each registration area and counter in the master layout planning.
	The tentative requirement for registration counter:		
35.	 For Service Providers/Officials: 1 Registration counters and 1 waiting room with seating capacity of 10 pax with sofas, storeroom, water dispenser at each registration area For Delegates: On five entry gates having 15 counters for registration in each registration area. One area at Tent City with 20 Counters. For Exhibitors: On five entry gates having 2 registration counters. For VIPs/Organisers: On five entry gates having 2 registration counters and 1 waiting room with seating capacity of 30 pax with sofas, storeroom, water dispenser Section 3 (2.33): Container AC Toilets 	Request of Bidder:	Clarification: Yes, 100 such containers will be required. Though, we have proposed unit size of 8X20 ft. but bidder may
	To be housed in 20 Ft. X 8 Ft. X 8.5 Ft. container with plain PVC interior, 2 sections for Males & females with two entries on opposite sides.		consider any appropriate size (above the prescribed size) and propose in their respective Master Layout Planning.

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36.	Section 3 (2.59): Drone Light Shows Conceptualising and organising three curated 3D Drone Light Show of at least 30 minutes each during the evening hours of all three days of the Summit. At least 600 'Make in India' drones to be used with music and voice over. Concept Note, Scripting of at least 8 custom formations is to be developed.	 Request of Bidder: For the drone show the content will be developed by EMA or the depart ment If EMA, then the show should be related to what or EMA to propose? 	Clarification: As specified, EMA need to develop Concept Note, Scripting of at least 8 custom formations. The overall theme of Drone Show will be changing industrial landscape of Uttar Pradesh.
37.	Minimum three practice sessions will be compulsory.Section 3 (3) (8): Pre-Event ActivitiesEMA will have to print & produce at least 15000 copies of 2(two) compendium brochures each of at least 45-50 pages each.	 Request of Bidder: The content for the brochures will b e provided by the department? If EMA has to develop the content th en what should it be rlate to? 	Clarification: As specified, EMA will only be responsible for print and production of compendium brouchers. The print ready designed files will be provided by Invest UP to selected bidder.
38	Section 3 (4) (3): F & B Arrangements Ensuring running tea coffee with cookies and snacks at all VVIP lounges, VIP lounges, Media lounges, B2B/B2G meeting rooms, green rooms, etc. as per requirement.	Request of Bidder: EMA requests you to provide a tentative pax count for running tea and coffee as the cost for the same needs to be considered Request of Bidder:	Clarification: Please refer to Corrigendum - 1 below. Clarification: Technical Bid is to be submitted online whereas soft copy of
	F.F.	Technical bid & Presentation both are onlin e, hard copy submitted. or online submitted. actor Experiences Limited	presentation is to be submitted by bidder before presentation in front of committee.
39.	E-Fa Section 2 (C) (15) (A): Ernst Money Deposit The Bidder shall furnish as part of its Proposal, an EMD of Rs. 30,00,000 (Rupees Thirty Lakhs Only) has to be paid through NEFT or RTGS before the bid submission end date and time. The payment has to be made to the account of Invest UP as per details mentioned below:	Request of Bidder: In the light of directions issued by the Ministry of Finance Vide OM Nos- F.9/4/2020-PPD dated 12.11.2020, all the	

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	process. And, as per the MSME guidelines	
	EMD to be exempted. May we request if this	
	point can be considered.	
Clause No. 4 (D)-Step 2 (2): (Evaluation)	Request of Bidder:	Clarification: Please refer to Corrigendum - 1 below.
Number of successfully conceptualized, managed and executed large-scale business events/ conclaves/summits of value above INR 5 crore+ each, in the last seven (7) years with the State, Central or International Government / PSUs / agencies thereof. Amongst these 2 large-scale events one has to be of Prime Minister level.	conferences, exhibitions, forums, conclaves, festivals, fairs, Mahotsav, tourism events, industry events or any combination of the same related to fields of tourism, investment promotion, culture, industries or any other similar field. AND Events with at least 1000 attendees (including delegates, exhibitors, speakers, public etc.) concluded without an untoward incident. AND Events with minimum billing amount of INR 10.0 Crores	
Clause No. 4 (D)-Step 2 (1): (Evaluation) Minimum average annual turnover of INR 100 crore or more for any three consecutive financial years from 2017-2022 (i.e. 2017-18, 2018-19, 2019-20, 2020-21 and 2021-22). Marking: INR 100-150 Crore: 5 marks	Since the EMD of this tender is 30 Lakhs, we assume the tender value would be around 30 Crores. Hence, the asked turnover should not be above 30-50 Crores. We request you	
	Number of successfully conceptualized, managed and executed large-scale business events/ conclaves/summits of value above INR 5 crore+ each, in the last seven (7) years with the State, Central or International Government / PSUs / agencies thereof. Amongst these 2 large-scale events one has to be of Prime Minister level. <u>Clause No. 4 (D)-Step 2 (1): (Evaluation)</u> Minimum average annual turnover of INR 100 crore or more for any three consecutive financial years from 2017-2022 (i.e. 2017-18, 2018-19, 2019-20, 2020-21 and 2021-22). Marking:	EMD to be exempted. May we request if this point can be considered.Clause No. 4 (D)-Step 2 (2): (Evaluation)Request of Bidder:Number of successfully conceptualized, managed and executed large-scale business events/ conclaves/summits of value above INR 5 crore+ each, in the last seven (7) years with the State, Central or International Government / PSUs / agencies thereof. Amongst these 2 large-scale events one has to be of Prime Minister level.We would request if the below mentioned definition can be considered: Similar events: Events including Seminars, conferences, exhibitions, forums, conclaves, festivals, fairs, Mahotsav, tourism events, industry events or any combination of the same related to fields of tourism, investment promotion, culture, industries or any other similar field. AND Events with at least 1000 attendees (including delegates, exhibitors, speakers, public etc.) concluded without an untoward incident. AND Events with minimum billing amount of INR 10.0 CroresClause No. 4 (D)-Step 2 (1): (Evaluation)Request of Bidder:Minimum average annual turnover of INR 100 crore or more for any three consecutive financial years from 2017-2022 (i. 2017-18, 2018-19, 2019-20, 2020-21 and 2021-22).Since the EMD of this tender is 30 Lakhs, we assume the tender value would be around 30 Crores. Hence, the asked turnover should not be above 30-50 Crores. We request you if this clause can be changed accordingly

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Section 5 (T) - Payment Schedule	Request of Bidder:	Clarification: As per RFP
14 days prior to the date of the Event (against Bank Guarantee of equivalent amount) – 25%	May we request if you can change it to advance payment without Bank Guarantee and at least 40%.	541
Section 3 (2.59) - Drone Light Shows	Request of Bidder:	Clarification: Please refer to Corrigendum - 1 below.
Conceptualising and organising three curated 3D Drone Light Show of at least 30 minutes each during the evening hours of all three days of the Summit. At least 600 'Make in India' drones to be used with music and voice over. Concept Note, Scripting of at least 8 custom formations is to be developed.	We request you to make it 7-8 minutes of Drone Show as the drones have the capability of running till 8 minutes max.	
Minimum three practice sessions will be compulsory.	Request of Bidder:	Clarification: As per RFP
	We request if the JV / Consortium can be allowed.	
	Request of Bidder:	Clarification: As per RFP
	We feel that not only the PM Events but VP Events & President Events should also be allowed.	
Benne		
	Request of Bidder:	Clarification: Please refer Annexure -1 below.
	Blueprint/Layout Plan	
	Request of Bidder: Open File of Logo and Creatives	Clarification: The logo and tagline of event along with brand guidelines are uploaded on Invest UP website. Please follow link https://invest.up.gov.in/gis-logo/.
	 14 days prior to the date of the Event (against Bank Guarantee of equivalent amount) - 25% Section 3 (2.59) - Drone Light Shows Conceptualising and organising three curated 3D Drone Light Show of at least 30 minutes each during the evening hours of all three days of the Summit. At least 600 'Make in India' drones to be used with music and voice over. Concept Note, Scripting of at least 8 custom formations is to be developed. Minimum three practice sessions will be compulsory. 	14 days prior to the date of the Event (against Bank Guarantee of equivalent amount) - 25% May we request if you can change it to advance payment without Bank Guarantee and at least 40%. Section 3 (2.59) - Drone Light Shows Request of Bidder: Conceptualising and organising three curated 3D Drone Light Show of at least 30 minutes each during the evening hours of all three days of the Summit. At least 600 'Make in India' drones to be used with music and voice over. Concept Note, Scripting of at least 8 custom formations is to be developed. Minimum three practice sessions will be compulsory. We request of Bidder: We request if the JV / Consortium can be allowed. Request of Bidder: We feel that not only the PM Events but VP Events & President Events should also be allowed. Bennett Coleman & Company Ltd. Request of Bidder: Blueprint/Layout Plan

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48.	Section 3 (2.2): Construction of the Food Court Hangars	Request of Bidder:	Clarification: Please refer to Corrigendum - 1 below.
	The hangar is made of imported aluminium extrusions with base plate that are anchored to the ground and covered with blackout PVC fabric that is fire retardant. The hangar structure (imported or equivalent) should be able to withstand wind speed of up to 100 KMPH. The hangar will be completely weatherproof and airconditioned with adequate number of entry & exit points including emergency exits. General lighting will be part of the hangar and the hangar will be	As per header its 2 units but in specification its 3 units	
49.	pillarless inside. Section 5 (T) – Payment Schedule	Request of Bidder:	Clarification: EMA can claim the payments as per prescribed schedule.
	14 days prior to the date of the Event (against Bank Guarantee of equivalent amount) – 25%	EMA will have to fully fund the infrastructure construction Request of Bidder:	Clarification: As per RFP
50.	Section 2 (C) (19) – 19.Bank Guarantee for Performance The successful Bidder shall at his own expense will deposit with Invest UP, within 15 (fifteen) days after the receipt of notification of award of the Contract (Letter of Intent) from Invest UP, an unconditional and irrevocable Performance Bank Guarantee (PBG) amounting to 10% of Agreement value from a Scheduled Bank acceptable to Invest UP, payable on demand, for the due performance and fulfilment of the Agreement by the Bidder.	This is a very big amount of bank guarantee and only 25% advance will be given	
51.		Request of Bidder: Do we need to onboard any specific agency recommended by Invest UP	recommend any agency to be onboarded
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	ertainment Agency Private Limited	C L Countrandan
 Section 4 (Step 1) - Pre-Qualification Criteria The bidding entity must have minimum average annual turnover of INR 100 crore or more for any three consecutive financial years from 2017-2022 (i.e. 2017-18, 2018-19, 2019-20, 2020-21 and 2021-22). (Turnover of sister concerns/ affiliates will not be considered) 	Request of Bidder: Sir, due to the protracted lockdown and impact of Covid, many event companies have suffered major loss of business. Due to the impact, despite the major experience that the leadership and workforce	

53.	Section 4 (Step 1) - Pre-Qualification Criteria	Request of Bidder:	Clarification: Please refer to Corrigendum - 1 below.
	The bidding entity must have successfully conceptualized,	Sir, this point too is connected to point no 2.	
	managed and executed at least 2 large-scale business events/conclaves/summits of value above INR 5 crore+ each, in the last seven (7) years with the State, Central or International Government / PSUs / agencies thereof. Amongst these 2 large-scale events one has to be of Prime Minister level.	Sir, since Covid, the government spending also has been lower than other years and hence we may not have projects of Rs 5 cr. However, we have projects executed for state governments and an event done for	
	(Large scale business event will include seminars, conferences, exhibitions, forums, conclaves, summits or any combination of same, with top level government representation. Project will include end-to-end conceptualization, management, execution of the event)	the Hon'ble Prime Minister in UP itself. Sir, a humble reminder that Wizcraft has executed the UP Investors Summit in 2018 and many other state Summits. Therefore we request you to please allow us to submit the work done by the team having lesser value.	
54.	Section 5 (T) - Payment Schedule	Request of Bidder:	Clarification: As per RFP
	14 days prior to the date of the Event (against Bank Guarantee of equivalent amount) – 25%	and Covid, we request for the outlined	
	Within 30 days of completion of event without any encumbrances and after physical verification by committee. EMA will have to submit post event albums (as per scope of work), digital photo and video album in the form of copy able external hard drive of whole event with requisite invoice for processing the same. – 50%	To fund a project of this scale and level for 2/3 months, which invariably becomes six months, is extremely difficult. In the past, we have received 85% advance	
	On approval of the event performance report detailing utilization – Post Event – 25%	for Vibrant Gujarat and 50% advance for Magnetic Maharashtra. Hence, we sincerely	r /

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urge you to support the winning bidder and make the advance payment of at least 50% at the time of confirmation and an additional 25% 15 days prior to the event.	
The payments against bank guarantee system defeats the concept of advance, since for our sector banks provide bank guarantees only against 100% deposit of the equivalent amount.	
We urge the authority to remove the requirement of the bank guarantee.	

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<u>Corrigendum - 1</u>

ClauseNo.(PageNo.(C)(16)(PageNo.9)	the Bid validity writing or by Fa that its proposa	Award Notification to Bidder: Prio period, Invest UP will notify the su x or email, to be confirmed in writi I has been accepted. The notificat rmation of the Agreement.	nccessful Bidder in ng by Letter (Lol),	successful Bidde proposal has bee formation of the product descript need to be provi execution of the and before signi submit this item UP. In case of fail	ward Notification to Bidder: Inver r in writing through a Letter of I en accepted. The notification of awar e Agreement. A detailed itemized tion, its actual utilization, per unit ided for each and every element to event by successful bidder immediation ing of the agreement. The selected ized costing sheet within 15 days of ling to submit the same within presco orfeit the Earnest Money Deposit of	ntent (LoI), that its of will constitute the costing, listing the cost and total cost wards the successful tely after issue of LoI bidder will have to issue of LoI by Invest ribed time, Invest UP
Section 3 (C) (2) (2.2) (Page No. 12)	Construction of the Food Court Hangars For various categories of delegates	The hangar is made of imported aluminium extrusions with base plate that are anchored to the ground and covered with blackout PVC fabric that is fire retardant. The hangar structure (imported or equivalent) should be able to withstand wind speed of up to 100 KMPH. The hangar will be completely weatherproof and airconditioned with adequate number of entry & exit points including emergency exits. General lighting will be part of the hangar and the hangar will be pillarless inside.	2 Units 1. 7,500 Sq. Mt. (VVIP) 2. 12,433 Sq. Mt. (General, with two compartments) 3. 10,000 Sq. Mt. (General, with two compartments)		The hangar is made of imported aluminium extrusions with base plate that are anchored to the ground and covered with blackout PVC fabric that is fire retardant. The hangar structure (imported or equivalent) should be able to withstand wind speed of up to 100 KMPH. The hangar will be completely weatherproof and airconditioned with adequate number of entry & exit points including emergency exits. General lighting will be part of the hangar and the hangar will be pillarless inside.	4 Units 1. 3,200 Sq. Mt. (VVIP) 2. 3,200 Sq. Mtr. (VIP) 3. 7,500 Sq. Mt. (General, with two compartments) 4. 7,500 Sq. Mt. (General, with two compartments)



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Section 3 (C) (2) (2.3) (Page No. 13)	of A Additional F Hangar/s & For D organizing (~20 Sectoral Sessions and ~18 Partner Country Sessions over three days	The hangar is made of imported aluminium extrusions with base plate that are anchored to the ground and covered with blackout PVC fabric that is fire retardant. The hangar structure (imported or equivalent) should be able to withstand wind speed of up to 100 KMPH. The hangar will be completely weatherproof and airconditioned with adequate number of entry & exit points including emergency exits. General lighting will be part of the hangar and the hangar will be pillarless inside. Adequate numbers of collar mics, wireless mics, seating arrangement of minimum 1000 pax stage setup, LED screen, stage seating, dais arrangement,	create is 18,7: Sq. Mt. and ti EMA must ere four halls wi seating arrangements for at least 2 persons in ea hangar.	ea co 22 ne ct th 50	of Additional Hangar/s For organizing ~20 Sectoral Sessions and ~18 Partner Country	The hangar is made of imported aluminium extrusions with base plate that are anchored to the ground and covered with blackout PVC fabric that is fire retardant. The hangar structure (imported or equivalent) should be able to withstand wind speed of up to 100 KMPH. The hangar will be completely weatherproof and airconditioned with adequate number of entry & exit points including emergency exits. General lighting will be part of the hangar and the hangar will be pillarless inside. Adequate numbers of collar mics, wireless mics, seating arrangement of minimum 1000 pax stage setup, LED screen, stage seating, dais arrangement, A/V requirements to be provided	4 Unit EMA must erect four halls with seating arrangements for at least 250 persons in each hangar along with all necessary equipment's and support for organising parallel sessions. At least area of ~ 3,000 Sq. Mtr. is to be developed for this purpose.
						stage seating, dais arrangement, A/V requirements to be provided in each hangar.	
Section 3 (C) (2) (2.4) (Page No 13)	of PM Lounge	Dedicated space for the Hon'ble Minister of India. It needs pillarless, airconditioned with exit/entry doors, furniture, bee and all necessary furnishings.	to be ~ 1,' lights, Sq. Mt	750	Construction of PM Lounge along with PM Office next to the primary hangar	pillarless, airconditioned with l , exit/entry doors, furniture, bed,	to be ~ 1,500 ights, Sq. Mtr.

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Section 3 (C) (2) (2.5) (Page No. 13)	of CM Lounge	Dedicated space for the Hon'ble Chief Minister of Uttar Pradesh. It needs to be pillarless, airconditioned with lights, exit/entry doors, furniture, bed, toilet and all necessary furnishings.	1 Unit ~ 1,500 Sq. Mtr.	ConstructionofCMLoungealongwithCMOffice,nexttototheprimaryhangar	Dedicated space for the Hon'ble Chief Minister of Uttar Pradesh. It needs to be pillarless, airconditioned with lights, exit/entry doors, furniture, bed, toilet and all necessary furnishings.	1 Unit ~ 1,000 Sq. Mtr.
Section 3 (C) (2) (2.6) (Page No. 13)	ConstructionofSpecialLounge,nexttotheprimaryhangar	Dedicated space for the Hon'ble Ministers of Gol, Hon'ble Governor of UP and other Government Dignatries. It needs to be pillarless, airconditioned with lights, exit/entry doors, furniture, bed, toilet and all necessary furnishings.	1 Unit ~ 1,500 Sq. Mtr.	Construction of Special Lounge, next to the primary hangar	Dedicated space for the Hon'ble Ministers of GoI, Hon'ble Governor of UP and other Government Dignatries. It needs to be pillarless, airconditioned with lights, exit/entry doors, furniture, bed, toilet and all necessary furnishings.	1 Unit ~ 1,000 Sq. Mtr.
Section 3 (C) (2) (2.7) (Page No. 13)	ConstructionofVIPLounge, nexttotheprimaryhangar			Construction of VIP Lounge, next to the primary hangar	doors, furniture, toilet and all necessary furnishings.	~ 1,000 Sq. Mtr.

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(C)	on 3 (2) (Page 3)	Construction of Control Centre To be allocated to various Government Departments and stakeholders involved in the organization of UPGIS 2023	including platform, carpet, air- conditioning, lighting, electrical outlets, etc. Individual rooms with partition wall and lockable doors. Seating arrangements to be provided outside the main control centre, with toilet facility.	30,000 Sq.	Construction of Control Centre To be allocated to various Government Departments and stakeholders involved in the organization of UPGIS 2023	Control Centre to be constructed including platform, carpet, air- conditioning, lighting, electrical outlets, etc. Individual rooms with partition wall and lockable doors. Seating arrangements to be provided outside the main control centre, with toilet facility.	4 Units in ~ 1,600 Sq. Mtr. overall	

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		Malle Comments he has assistented	1 Unit	Construction	Media Centre to be constructed including	1 Unit
Section 3	Construction	Media Centre to be constructed including platform, carpet, air-	1000 Mt. X	Media	platform, carpet, air-conditioning,	100 Mt. X
(C) (2)	Media Centre	conditioning, lighting, electrical	30 Mt.	Centre	lighting, electrical outlets, etc.	30 Mt.
(2.10) (Page No.	Centre	outlets, etc. Workstation with seating	00 Mu		Workstation with seating arrangements,	
	To be	arrangements, electric sockets, lights,		To be	electric sockets, lights, necessary	1
13)	assigned to	necessary furniture & furnishing with		assigned to	furniture & furnishing with toilet facility.	8
	the	toilet facility. Wi-Fi facility needs to be		the	Wi-Fi facility needs to be provided at the	
	International,	provided at the media centre.		International,	media centre.	
	National &	provided at all moule terms		National &		6
- 1	Regional	The media centre must have the		Regional	The media centre must have the	
	media to set			media to set		
	up their			up their		
	equipment,	2. LED TV 42" with DTH connection: 6		equipment,	2. LED TV 42" with DTH connection: 6	
	machines,	Units		machines,	Units	
	and	3. Lounge Seating: 15 Pax		and	3. Lounge Seating: 15 Pax	
d I	workspace to			workspace to		
	cover UPGIS	5. The centre to have acoustic wooden		cover UPGIS		
	2023	walls, ceiling, reception area, pantry,		2023	walls, ceiling, reception area, pantry,	
		storeroom and will have an			storeroom and will have an international	
		international décor befitting the status			décor befitting the status of the event	
		of the event			6. Pigeonhole Rack: 4 Units	1 1
		6. Pigeonhole Rack: 4 Units			7. Coat Stands	
		7. Coat Stands			8. Laptop/Mobile Charging Stations: 10 Units	
		8. Laptop/Mobile Charging Stations:			Units	L
		10 Units				
		4				

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Section (C) (2.12) (Page 14)	3 (2) No.	Construction of Platform	All hangars will have 6" X 12" high platform with MS frame-work structure for grid & 18 MM double plyboard, capable of supporting loads of 500 KG. per Sq. Mt. and 250 KG point load, without deformation or breakage including creation of pedestals as per design, wherever required.	As per Master Plan	Construction of Platform	platform with MS frame-work structure for grid & 18 MM double plyboard, capable of supporting loads of 500 KG. per Sq. Mt. and 250 KG point load, without deformation or breakage including creation of pedestals as per design, wherever required.	As per Master Plan	
Section (C) (2.59) (Page 19)	3 (2) No.	Light Shows	Conceptualising and organising three curated 3D Drone Light Show of at least 30 minutes each during the evening hours of all three days of the Summit. At least 600 'Make in India' drones to be used with music and voice over. Concept Note, Scripting of at least 8 custom formations is to be developed. Minimum three practice sessions will be	3 Units of 30 Minutes each	Drone Light Shows	curated 3D Drone Light Show of at least 30 minutes each during the evening hours of all three days of the Summit. At least 600 'Make	3 Units of ~ 8 to 10 Minutes each	
Section (4) (Page 21)	3 (3) No.	Ensuring runr lounges, VIP lo	compulsory. ing tea coffee with cookies and snack ounges, Media lounges, B2B/B2G meeting per requirement.		VIP lounges, N as per require	ling tea coffee with cookies and snacks at all V Aedia lounges, B2B/B2G meeting rooms, greer ment for at least 3,000 pax for entire duration o	n rooms, et of Summit.	
Section (D) (3 1) (2) (No. 24)	Step- Page	The bidding entity must have minimum average annual turnover of INR 100 crore or more for any three consecutive financial years from 2017- 2022 (i.e. 2017-18, 2018-19, 2019-20, 2020-21 and 2021-22). (Turnover of sister concerns/ affiliates will not be considered)			or more for any one financial year from 2017-2022 (i.e. 2017-18, 201 19, 2019-20, 2020-21 and 2021-22). (Turnover of sister concerns/ affiliates will not be considered)			
Section (D) (2 1) (3) (No. 24)	Step- Page	The bidding consecutive fi	entity must have positive net worth nancial years from 2017-2022 (i.e. 2013 21 and 2021-22).	for any three	The bidding of year from 20 2021-22).	entity must have positive net worth for any of 2017-2022 (i.e. 2017-18, 2018-19, 2019-20, 2	2020-21 aı	

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Section 4 (D) (Step- 2) (2) (Page No. 25)	Number of successfully conceptualized, managed and executed large- scale business events/conclaves/summits of value above INR 5 crore+ each, in the last seven (7) years with the State, Central or International Government / PSUs / agencies thereof. Amongst these 2 large-scale events one has to be of Prime Minister level.							Number of successfully conceptualized, managed and executed large- scale business events/conclaves/summits of value above INR 3 crore+ each, in the last seven (7) years with the State, Central or International Government / PSUs / agencies thereof. Amongst these 2 large-scale events one has to be of Prime Minister level.					
	events one na (Large scale exhibitions, fo with top leve end conceptu	busines orums, co l governr	s event onclaves, nent repi	will ind summits resentatio	clude se or any o on. Projec	combinat ct will inc	ion of same, clude end-to-						
	Marking: 1 project: 5 marks (up to a maximum of 50 marks for 10 projects)							Marking: 1 project: 5 marks (up to a maximum of 50 marks for 10 projects)					
Annexure – E (Page No. 37)	Financial Capacity of the Bidder (Chartered Accountant certificate, for any three consecutive financial years from 2017-2022 i.e. 2017-18, 2018-19, 2019-20, 2020-21 and 2021-22)							Financial Capacity of the Bidder (Chartered Accountant certificate, for any one financial year from 2017 2022 i.e. 2017-18, 2018-19, 2019-20, 2020-21 and 2021-22)					
				r				Bidder:					
	Bidder:						日本	Bidder:	2017.	2018-	2019-	2020-	2021-
	Bidder: Financial	2017-	2018-	2019-	2020-	2021-	Average	Bidder: Financial Year	2017- 18	2018- 19	2019- 20	2020- 21	2021- 22
		2017- 18	2018- 19	2019- 20	2020- 21	2021- 22	Average Annual Turnover	Financial					
	Financial						Annual	Financial Year Annual					
	Financial Year Annual	18	19	20	21	22	Annual Turnover	Financial Year Annual Turnover	18	19	20	21	22

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-		Instructions:	Instructions:				
		The Bidder shall submit a Chartered Accountant certificate only. The	The Bidder shall submit a Chartered Accountant certificate only. The				
		certificate should mention:	certificate should mention:				
		1. CA certification regarding annual turnover for the last three	1. CA certification regarding annual turnover for any one financial				
		financial years (2018-19, 2019-20 and 2020-21).	year.				
		2. Net worth for the last three financial years (2018-19, 2019-20	2. Net worth for any one financial year.				
		and 2020-21).					
	Section 3	New Clause	EMA will have to plan an execute one business quiz and one India quiz.				
	(C) (New		For this purpose, EMA will have to make necessary arrangement in one of				
~	Clause)		the halls assigned for parallel session. EMA will also be responsible for				
-			hiring quiz master of repute for execution.				

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Have ,