MOBEC LAUNCHES INDIA'S FIRST PORTABLE EV CHARGING FRANCHISE NETWORK

By: Motown India Bureau

Jul 27 2023



Mobec, India's fastest-growing network of portable EV charging solutions, has announced the launch of its pan-India franchise network. With a focus on cost reduction and convenience, Mobec's innovative solutions eliminate the need for investing in heavy charging infrastructure. Additionally, the company aims to provide doorstep charging facilities for its B2C EV vehicle users, akin to position itself as the BlinkIt of portable EV charging.

As part of its expansion plan, it aims to onboard 100 franchise partners by the end of 2023. The initial phase of the franchising plan focuses on expanding the network's reach across several prominent tier 1 cities, including Delhi, Mumbai, Chennai, Kolkata, Bangalore, Hyderabad, Ahmedabad, and Pune.

At the core of this disruptive franchise network lies the in-house developed Mobec 3, a modular portable power-bank. Its stackable design allows operators to increase the total output capacity as per their customised needs. This feature empowers businesses to optimise their EV fleets and streamline operations. To ensure a seamless and superior charging experience, Mobec provides franchise owners with state-of-the-art software, web, app, branding and backend support. The advanced technology infrastructure facilitates real-time monitoring, efficient operations, and enhances user satisfaction, establishing Mobec as a leader in EV charging solutions, all connected via an easy-to-use Android and iOS-enabled app.

Harry Bajaj, Founder& CEO of Mobec Innovations, stated, "With the launch of the latest Mobec franchise network, we are taking a significant step towards transforming the EV charging landscape in India. Insufficient charging infrastructure remains a massive challenge that hinders accelerated transition to B2B & B2C EV adoption. Our modular and portable charging solutions, coupled with the extensive support will drive the adoption of electric vehicles and contribute to a cleaner, greener future for India."

India is currently witnessing a surge in electric vehicle sales with monthly sales in May 2023 crossing 1.5 lakh units for the first time, emphasising the necessity for more EV charging

infrastructure. Mobec, has already raised USD 1 million (Approx INR 8.18 Crore) to cater to this rising demand.

Through the franchise model, Mobec envisions creating an interconnected regional hub of mobile EV charging units, forming an integral part of the larger Mobec Inter-city Charging services network across India. This cohesive approach to charging infrastructure development underscores Mobec's commitment to sustainable transportation and aligns with India's vision of cleaner mobility.