### ARTICLE

## Uttar Pradesh Startup Policy Catalysing Entrepreneurial Growth

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Uttar Pradesh (UP), India's most populous state, has emerged as a critical player in the national startup ecosystem, driven by the Uttar Pradesh Startup Policy 2020. As per data, the state boasts around 10,000 startups, 4,300 of which are run by women entrepreneurs. This highlights the impact of the significant strides made by the state to position itself as a leading entrepreneurial hub. The policy, introduced by the UP government, aims to foster innovation, boost employment, and enhance economic growth by creating a thriving startup environment. The policy was further enhanced with amendments in 2022 to better align with emerging industry trends and the state's needs. As per government data, under the UP IT Policy 2022, nine companies have invested over INR 247 crore, with most of these investments concentrated in the regions of Noida, Lucknow, and Meerut.

## Key Objectives of the up Startup Policy

The UP Startup Policy 2020 lays down an ambitious roadmap for transforming the state's startup landscape. The primary goals are:

- Facilitating the Establishment of 10,000 Startups: The policy aims to create and nurture 10,000 startups by 2025, positioning Uttar Pradesh as a prime destination for entrepreneurs and investors.
- Incentives for Startups: A range of fiscal and non-fiscal incentives has been outlined, such as subsidies on patent filing, marketing assistance, and infrastructure support to reduce entry barriers for startups.
- Focus on Inclusivity: The policy emphasises the development of startups across sectors, including those in rural and semi-urban areas, making entrepreneurship accessible to a broader demographic.
- Startup Infrastructure: The policy plans to develop world-class infrastructure, including incubators, coworking spaces, and research parks, promoting collaboration and innovation.

## Institutional Framework and Implementation

The policy highlights a well-defined institutional framework for ensuring effective implementation. The Uttar Pradesh Startup Fund has been established with an initial corpus of INR 1,000 crore. This fund is geared toward seed funding and venture capital investments in high-potential startups. Additionally, the Startup Nodal Agency is responsible for formulating policies, while Startup Incubators offer mentorship and access to a vast network of experts and investors.

The Startup Portal, a one-stop platform for startup registration, funding applications, and access to resources, is another cornerstone of the policy. By leveraging technology, the government simplifies administrative processes, improving startup ease of doing business.

# Fiscal and Non-Fiscal Incentives

The UP government has outlined an array of incentives designed to lower the financial burden on startups. These include:

- Seed Capital Support: Prototype grant of up to INR 5 Lakhs is provided to startups to get their MVP ready. Incubation Support: Financial aid for setting up incubators ranges from INR 2 lakh to INR 5 lakh.
- Patent and Trademark Subsidy: Reimbursement of up to INR 2 Lakhs for Indian patents and INR 10 Lakhs for
- International Patents for filing the successful patent.
- Marketing Assistance: Seed Capital/Marketing Assistance up to INR 7.5 Lakhs to launch MVP in the market. Interest-Free Loans: Startups having women/ Transgender/ Divyangjan cofounders with more than 26% equity
- shall be eligible to get additional 50% incentives on Sustenance Allowance and Seed Capital.

# Infrastructure Development

The policy strongly emphasises building a robust support system for startups, including establishing 100 incubators across the state. By March 2023, over 60 incubators were already operational, with a plan to reach full capacity by 2025. Notable incubators such as iCreate, IIT-Kanpur Incubation Center, and Shiv Nadar University Incubation Center are at the forefront of driving innovation.

Additionally, the state aims to develop Centers of Excellence (CoEs) in emerging fields like Artificial Intelligence (AI), Blockchain, and Biotechnology. These CoEs will provide startups access to cutting-edge research facilities and technological support.

Startup Hubs and Special Focus Sectors While Uttar Pradesh's key cities—Noida, Lucknow, and Kanpur— have already seen considerable growth in the startup sector, the policy prioritises expanding startup activities to smaller towns. This includes promoting entrepreneurship in

agri-tech, edtech, healthtech, fintech, and biotechnology, sectors with immense growth potential in rural and semiurban areas. The policy also seeks to harness UP's vast agricultural economy by incentivizing agritech startups and fostering

innovation in areas like precision farming, supply chain management, and food processing.

for other states looking to accelerate their own startup ecosystems.

The Uttar Pradesh Startup Policy 2020, complemented by its 2022 amendments, sets a solid foundation for an entrepreneurial ecosystem that extends beyond metropolitan cities. With a clear focus on creating a supportive infrastructure, financial incentives, and a regulatory environment conducive to innovation, the state is well on its way to

becoming a major startup hub in India. However, continued efforts to bridge the funding and infrastructure gaps will be essential to fully unleash UP's entrepreneurial potential. The path ahead for UP is promising, and if well-executed, the state's ambitious startup goals could serve as a model