# '1,000 people will get jobs once all units get operational'

r Sandeep Kapoor, founder-chairman, Health City Vistaar, shared the roadmap of the hospital, an MoU for which was inked at GIS 2023, with Shailvee Sharda. Excerpts:

# The hospital was announced at the Global Investors Summit in 2023 and became functional in just 18 months. How was this done in a short span?

Since we were already late, we started by engaging professionals to draw up the plan in detail before the commencement of work. Besides minor changes, the construction of the building was undertaken as planned. The professionals handled everything and even used technology which accelerated the progress. To procure the best medical equipment, we negotiated directly with the companies.

# What kind of employment will this hospital generate?

■ To begin with, it will provide jobs to about 400

people, including doctors. Once all units get operational, about 1,000 people will get employment here.

### Private sector hospitals already have several established players. What will be your USP?

■ This hospital has been established by a group of doctors who are both investors and operators. By operating the hospital cost-effectively, the aim is to re-

duce the financial burden on patients and provide affordable health-

care services. Being the natives of Lucknow is our biggest strength. Most of us studied here, acquired our skills at some of the biggest hospitals here and then got together to launch the Health City (in 2013), which has been able to extend quality service at an affordable price. The driving force is that there are 'ethical minds behind the machine' at our centre, and Health City Vistaar will also adhere to this principle.

## What are the plans for corporate social responsibility services in the neighbourhood?

Health and wellness go in sync. For the management of the health crisis, we have the hospital infrastructure. We are already in touch with the residents' welfare association in the vicinity. Recently, we organised a lifestyle diseases prevention and detection camp in several societies. Once the hospital gets fully operational, disease prevention and awareness will become a regular feature. We will also run an advanced life support ambulance service

